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ENGINEERING PROCESS QUOTATION PHASE

The Quotation Phase is when we conduct the pre-design and feasibility review such that a design concept can be presented along with budgeting cost numbers. During this phase, many of the issues involving form, fit, and function are discussed between PEI and the customer so that we both fully understand the requirements of their product and capabilities of our process. What is important here is to have a two-way line of communication so that the end product is not over-engineered creating excessive cost or under-engineered leaving the customer disappointed.

It should be stated here that while we attempt to fully understand the project requirements and include those features that the customer needs and wants, this is still at the very early stage of the project and, as such, the opportunity for changes, additions, or deletions later in the project is present. For that reason, as the project moves from the conceptual design stage to the finite engineering stage we will continuously monitor the situation and if we detect a change that will affect pricing, we will notify the customer immediately.

For more information on the PEI Quotation Process, please refer to the web page for that information.

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